



ROHMATE
YOUR DIGITAL PARTNER

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Rohmate is the human first advisor CXOs call when IT, AI, ITES or digital problems become urgent. One short call, clear options and a path you can execute within days.



ROHIT KACHROO

Sole Executive Officer, Rohmate - Your Digital Friend

Serial Entrepreneur | Innovator | Your Digital Friend

Founder & COO – BrainWaves Technologies | National Coordinator – I4K | Author | Media Panelist

Rohit Kachroo is a multi award winning entrepreneur, global IT strategist and socio-political analyst who turns complex technology and messy challenges into clear, actionable results. He has launched ventures spanning AI, fintech, mobility and media, including Botomatik AI, Crowdkash, Cabipool, NextSMS and guided landmark projects like *The Kashmir Files*, *Saregama & Dance India Dance*. A trusted voice on national TV and in boardrooms worldwide, Rohit combines visionary strategy, operational mastery and fearless advocacy to deliver transformation that sticks.

Give Rohit 20 minutes and walk away with clear options to transform your business.



The Hidden Cost of Digital Disarray

1

Bloated IT Contracts

CXOs are funneling millions into vendors and unsalable, non flexible, rigid digital pilots that consistently fail to deliver measurable impact, leading to budget overruns and stagnant growth.

2

Failed AI Initiatives

Your costly AI pilots, launched with great promise, often stall at the proof-of-concept stage, untethered from clear business outcomes like increased revenue or reduced operational costs.

3

Strategic Paralysis

Senior executives struggle to translate complex technological landscapes and buzzwords into actionable, data-driven decisions without expert, human-first guidance, resulting in missed market opportunities.

"Two weeks ago a SaaS founder called me. They were two quarters behind and drowning in vendor noise. Twenty minutes later they had a clear roadmap. That is Rohmate."

This pervasive struggle siphons revenue, wastes invaluable time and demoralizes high-performing teams, ultimately stifling innovation and preventing companies from realizing their full potential and competitive edge in the rapidly evolving digital age.



Here's What Most Advice Misses

Most consultants sell frameworks. Most vendors sell tools. Leaders need a person who can listen, diagnose and give three practical options in 20 minutes. That is the gap Rohmate fills. We cut through the complexity and provide actionable clarity when it matters most.



Rohmate in 20 Minutes



Connect & Diagnose

A focused 20-minute call to identify your precise constraint, not just the symptoms.



Present Solutions

You receive clear, actionable options: a quick fix, a strategic fix and a "do nothing" with rationale.



Analyze & Structure

We dive deep to understand the root cause, filtering out the noise to reveal core issues.



Execution Partnership

If deeper engagement is needed, Rohmate becomes your dedicated execution partner, ensuring seamless implementation.

This isn't a sales pitch, it's a decision making session. You leave with clarity and a concrete path forward, designed for immediate action.



How Rohmate Helps

Digital Strategy

Stop vendor noise and get systems that talk. We design cohesive digital blueprints.

AI & Automation

Business-first AI you can measure. Implement AI solutions tied directly to ROI.

Business Transformation

Roadmaps you can run this quarter. Actionable plans for rapid organizational change.

On-Demand Consulting

Call, deep dive or retainer. Flexible engagement models tailored to your needs.

Each service is designed to translate complex technological challenges into simplified, measurable outcomes, ensuring your investments deliver real business value.

Proof That This Works



Time Saved

60 days saved: Average time reclaimed per project, measured from vendor consolidation and decisioning.



Cost Avoided

\$120,000 avoided: Annual vendor cost avoided, a conservative estimate from client consolidation.



Cost Reduction

18 percent: Cost reduction in 60 days, measured in operational cost or conversion lift.



Product Head, SaaS

Problem: Vendor sprawl and stalled releases. Action: One Rohmate call led to a consolidation plan. Outcome: \$120,000 saved annually. Rollout: 45 days.



Founder, Fintech

Problem: Failing ML pilot. Action: Replaced pilot with targeted automation. Outcome: 18 percent cost reduction in 60 days.



The Rohmate Process



Listen

20 minutes to understand the real constraint.



Diagnose

Find the root cause, not the noise.



Present

Three options with tradeoffs and timeline.



Execute

Rohmate leads delivery or hands off with KPIs.

Why Leaders Call Rohmate?

Human First

No jargon. No vendor sales. Just clear, direct and honest advice.

Business Outcome Focus

Not technology for technology's sake. Solutions tied to your bottom line.

Fast & Accountable

Actionable insights delivered quickly, with clear accountability.

Applies to initial 20 minute diagnostic only. Redeemable once per company.

This guarantee removes hesitation and pre-qualifies serious decision makers. It's our commitment to delivering immediate, tangible value.

How to Work with Rohmate



Quick Call

20 minutes, flat fee. Decision and options to resolve immediate challenges.



Deep Dive

Half-day workshop, delivering a comprehensive, executable roadmap.



Retainer

Monthly advisory, providing priority access and ongoing strategic guidance.



Project Execution

Dedicated team plus partner network for seamless project delivery.

Who is Behind Rohmate?

Rohit Kachroo — Founder

With 15 years in IT & various industries, Rohit is a trusted advisor to founders and CXOs, bringing unparalleled strategic insight and award winning operational expertise.

Delivery Partners

A curated network of specialist delivery partners ensures that every solution is executed with precision and expertise, providing scalable support for complex projects.



A 20-Minute Call Can Save a Quarter

Two weeks ago a 20-minute call changed one of biz buddy's roadmap and saved three months of vendor work. If your tech decisions are slowing you down, talk to Rohmate. #SpeakToRohmate

Need a quick tech sanity check? Book a 20-minute call with Rohmate. No pitch. Just clarity.

[BOOK A 20 MIN CALL](#)

[WHATSAPP CHAT](#)

[EMAIL US](#)

Options for Retainers Available Upon Request